

Overview

D'Orazio Capital Partners, LLC ("DCP") is a private equity firm that identifies companies with high potential for organic growth or industry consolidation in the manufacturing and energy sectors. DCP invests in private, lower middle market companies with \$10 million to \$100 million in revenue, stable cash flow, and tenured management.

Investment Approach

We begin with a rigorous investment selection process, exercising discipline in seeking companies with solid business models and compelling growth prospects in attractive markets that we understand. Once a target investment has been identified, we conduct robust due diligence to ensure that risk/reward attributes have been fully vetted and a well-grounded and executable investment thesis and business plan have been developed. We then capitalize each investment in a manner custom designed to facilitate the execution of the investment thesis and business plan.

Investment Criteria

Industry Focus

- Logistics
- Industrial Manufacturing
- Maintenance and Repair
- Supply Chain Management
- Oil & Gas and Energy Products & Services

Situations

- Ownership transitions to next generation or existing management
- Spin-out of non-core business units from organizations
- Recapitalizations coupled with growth capital

Transaction Size

- EBITDA ranging from \$2.5 - \$10 million
- Transaction values ranging from \$5 - \$50 million

Team

R.J. D'Orazio

Founder + CEO

Tel: (312) 357-5671

rj@doraziocp.com

Anthony Brough, PE

Operating Executive

Tel: (312) 357-5670

abrough@dorapartners.com

John Broucek IV, CFA

Senior Managing Director

Tel: (312) 357-5674

jbroucek@doraziocp.com

James Colbert

Operating Executive

Tel: (312) 357-5678

jcolbert@doraziocp.com

Nicholas Deans

Head of Business

Development

Tel: (239) 919-3582

ndeans@doraziocp.com

Jeffrey Gargiulo

Vice President,

Business Development

Tel: (239) 919-3573

jgargiulo@doraziocp.com

Chicago

190 South LaSalle Street, Suite 3025, Chicago, IL 60603
(312) 357-5670
ir@doraziocp.com

Naples

1167 Third Street South, Suite 203, Naples FL 34102
(239) 919-3573
ir@doraziocp.com

Active Investments

Investment Date: November 2015
Industry / Product: Manufacturing / Firefighting
Website: www.redheadbrass.com



Red Head Brass, LLC (“Red Head Brass”) is the largest, US-based manufacturer of couplings, adapters, and related components used in the firefighting industry. Its products are used in critical, life-saving applications to help connect firefighting hoses to trucks and hydrants. In addition to firefighting, Red Head Brass’s products are also used for big water applications such as hydraulic fracturing wells, industrial fire suppression, and emergency water distribution. The company’s products are positioned as premium, high-quality, “Made in America” products. Located in Shreve, Ohio, Red Head Brass sells its products to leading hose and truck OEMs as well as to a variety of distributors located throughout North America.

Investment Date: July 2016
Industry / Product: Manufacturing / Energy
Website: www.glmcorp.com



GLM Energy Services, LLC (“GLM”) provides components, maintenance, and repairs to gas turbines, centrifugal gas compressors, pumps, gearboxes, and generators to the energy industry. GLM specializes in overhaul and parts manufacturing of Solar, GE, and Siemens gas turbines and is a certified GE Distributor and Green Tag repair center, providing the highest quality repair and expertise concerning GE valves. Based in Kenai, Alaska, GLM provides service to businesses in Alaska and the continental United States.

Investment Date: January 2017
Industry / Product: Specialty Manufacturing
Website: www.ncestainlessplate.com



New Castle Stainless Plate, LLC (“NCSP”) provides specialty and standard grades of stainless steel plate in some of the widest, thickest, and longest dimensions in North America. The mill portfolio includes key grades that offer significant weight savings as well as high mechanical strength for lighter and stronger stainless. Based in New Castle, Indiana, NCSP employs 113 people, including 73 members of UAW Local 729.